FAIRFIELD COUNTY BANK CRA POLICY - 2023

- I. Intent: Fairfield County Bank is committed to serving the credit needs of the community in which we do business. It is our policy to help meet the credit needs of all creditworthy segments of our local communities, including low and moderate-income borrowers. We believe that doing so is basic to good business practice, and to the bank's own long-term vitality.
- II. Community Delineation: Our community is the area surrounding our branches. Factors used to determine our geographic community includes branch locations, geographic obstacles, and propensity for customers to travel, etc. This delineation of assessment area does not reflect any illegal discrimination, nor does it exclude low or moderate-income communities. Our delineated lending area includes all Cities and Towns in Fairfield County, Connecticut.
- III. **Community Reinvestment Notice**: The Community Reinvestment Act Notice is located in the lobby of all of our branches. This statement is available to anyone who requests it.
- IV. **CRA Public File**: The Bank shall maintain a CRA Public File at its main office location at 150 Danbury Road, Ridgefield, CT. The CRA Public File is updated as necessary, but on at least an annual basis. The CRA Public File shall contain the following:
 - CRA Comments All written complaints from the public relating to the Bank's CRA performance and responses to them for the current and preceding two calendar years (except those that reflect adversely on the good name or reputation of any persons other than the Bank). If no such comments exist, the CRA Officer will include a signed written statement that no public comments were received during the prior year.
 - A copy of the public disclosure section of the Bank's most recent regulatory Community Reinvestment Act Performance Evaluation (PE).
 - A list of the Bank's branches, their street addresses, complete physical addresses and census tract numbers.
 - A list of the Bank's branches opened or closed during the current year and each of the prior two calendar years, including their street addresses, complete physical addresses and census tract number.
 - A list of services (including hours of operation, available loan and deposit products, and transaction fees) generally offered and the Bank's branches and descriptions of material differences in the availability or cost of services of particular branches, if any.
 - A map of each assessment area showing its boundaries, and on the map or in a separate list, the geographies contained within the assessment area.
 - The Bank's CRA disclosure statements for the prior two calendar years (Small Business/Farm).

• Notification of HMDA data about residential mortgage lending is now available online for review at the Consumer Financial Protection Bureau's Website (www.consumerfinance.gov/hmda). HMDA data for other financial institutions are also available at this Website.

If applicable, when the Bank exercises its elective under the regulation, for the most recent exam, the number and amount of consumer loans made to the four income categories of borrowers and geographies (low, moderate, middle, and upper), and the number and amount located inside and outside of the assessment area(s). The Bank chooses not to exercise this option.

- V. Ascertainment of Community Credit Needs: Determining the credit needs of our communities is an ongoing process involving the Board of Directors, Senior Officers, Loan Officers and Branch Officers. It is the policy of this bank to make an active effort to determine the credit needs of our community, including those of low and moderate-income individuals.
 - **Incorporators**: Comprised of various members of our local communities, this group augment executive management's communication with business and other segments of the areas we serve. Such members are in a unique position to provide information about the credit needs of their own communities.
 - Meetings with Community Organizations: The Bank's Officers, Directors
 and Staff meet with many local organizations and business associations. This
 enhances the assessment process of the community needs and the opportunity
 to provide loan products and services to meet those needs. Samples of
 community organizations include United Way, Building Neighborhoods
 Together, Housatonic Habitat for Humanity, and Housing Development Fund
 of Fairfield County.
 - **Investments and Charitable Contributions**: We recognize that CRA's primary focus is on lending, and we are always looking for local donations or contributions that will contribute to the betterment of the communities we serve and further the goal of CRA.
- VIII. **Assignment of Responsibility**: The Bank has assigned responsibilities for monitoring and performing assignments and tasks associated with this Policy.
 - A. **Role of the Board of Directors**: The Board of Directors appoints a CRA Officer annually. The Board, at least annually, reviews our CRA Policy and Plan and formally adopts it. It also stays informed of our CRA performance through periodic evaluation of internal and agency examination reports. The Board holds Bank personnel accountable for the bank's CRA performance.
 - B. **CRA Officer**: The CRA Officer is responsible for administering the program described in this policy and for reporting to management and the Board of Directors on its implementation.

- The CRA Officer conducts an annual review of our CRA Plan performance prior to the annual submission of our CRA Policy and Plan to the Board.
- The CRA Officer assures regulatory compliance for Federal and State CRA regulations.
- The CRA Officer will report on CRA performance and community development activities to the Board of Directors periodically.
- The CRA Officer is the chair of the CRA Committee.
- C. **CRA Committee**: The CRA committee includes the Chief Executive Officer, the President, CRA Officer, Senior Compliance, Retail Lending, Commercial Lending, Retail Banking, Finance, Marketing and any other Officers as deemed appropriate by Senior Management. The CRA committee will:
 - Develop our CRA Policy and annual Plan.
 - Oversee CRA related Training.
 - Monitor CRA performance.
 - Make recommendations for improvement.
 - Review complaints, prepare responses and oversee actions taken if appropriate.
 - Meet quarterly.
- IX. **Technical Regulatory Compliance**: The Bank will meet all procedural requirements of CRA and related regulations, including:
 - Developing an appropriate CRA Policy and assuring it is available to the public.
 - Posting the Community Reinvestment Notice in all Branches.
 - Maintaining proper files of public comments related to our CRA performance.
 - Submission of annual CRA data to regulatory agency
 - Submission of annual HMDA data to regulatory agency
 - Maintaining appropriate record retention policies
- X. Audit and Compliance Reviews: The Bank's CRA and HMDA data will be reviewed within 30 days of each quarter end. In addition, the Bank will conduct an audit of the Bank's CRA and HMDA data at year-end and prior to the March 1st filing deadline. The Bank engages independent third parties to conduct reviews as deemed necessary.

Upon completion of the annual audit, the CRA committee will review the results and determine if the Bank is in compliance with the lending requirements of the Community Reinvestment Act. A review of the lending within the Bank's assessment area is also conducted to determine if the delineation of the Bank's community is correctly stated.

Review of the Bank's Reasonably Expected Market Area (REMA) is performed by members of the CRA Committee to monitor the Bank's lending footprint within our designated assessment area of Fairfield County as well as outside of both our assessment area and out of the State of Connecticut and the influences contributing to marketing outreach via radio, television, social media, and mailers. Findings are discussed at CRA Committee meetings for any further action.

XI. **CRA Sunshine Requirements:** The Bank shall comply with the CRA Sunshine Requirements by ensuring that certain agreements be available to the public and the appropriate agencies and to file annual reports concerning the agreements with the appropriate agency. The CRA Officer and CRA committee shall annually determine whether the institution has entered into any covered agreements with nongovernmental entities or persons (NGEP) during the previous calendar year.

Agreements requiring this action must meet all of the following criteria:

- (1) The agreement is in writing.
- (2) The parties to the agreement include:
 - a. one or more depository institutions or affiliates of an insured depository institution; and
 - b. one or more non-governmental entities or persons.
- (3) The agreement provides for the insured depository institution or any affiliate to:
 - a. Provide to one or more individuals or entities (whether or not parties to the agreement) cash payments, grants, or other consideration (except loans) that have an aggregate value of more than \$10,000 in any calendar year; or
 - b. Make to one or more individuals or entities (whether or not parties to the agreement) loans that have an aggregate principal amount of more than \$50,000 in any calendar year.
- (4) The agreement is made pursuant to, or in connection with, the fulfillment of the CRA.
- (5) The agreement is with a NGEP that has had a CRA communication prior to entering into the agreement.

A covered agreement does <u>not</u> include:

- (1) Any individual loan that is secured by real estate; or
- (2) Any specific contract or commitment for a loan or extension of credit to an individual, business, farm, or other entity, or group of entities if:
 - a. The funds are loaned at rates that are not substantially below market rates; and
 - b. The loan application or other loan documentation does not indicate that the borrower intends or is authorized to use borrowed funds to make a loan or extension of credit to one or more third parties.

- XII. **Training:** Bank employees with CRA responsibilities are required to participate in CRA related compliance training upon employment with the Bank and on at least an annual basis thereafter. Those employees include, but are not limited to, commercial loan officers, retail mortgage originators, the CRA officer, the compliance department and employees responsible for the input of the CRA and HMDA data into the software. CRA training may consist of classroom style training, web based seminars, or online tutorials.
- XIII. **CRA Performance Measurement**: To monitor its own lending performance and to assist examiners in their evaluation, the bank will maintain documentation regarding the following:

A. Assessment Area

- Appropriateness of the assessment area delineation.
- The proportion of the bank's loans within its assessment area
- The proportion of the bank's loans in low, moderate, middle and upper income areas.
- The distribution of loans to low, moderate, middle and upper income borrowers.
- The dispersion of the bank's loans in its assessment area

B. CRA Investment

- The dollar amount of all qualified investments made.
- A description of the community needs addressed by the bank's investments.

C. CRA Service Efforts

- A list of all financial products and services provided by the bank.
- A list of branch offices and hours of operation
- A list of any branch openings, closings or change to hours of operation.

D. CRA Lending Test Performance

- Evaluate Bank's CRA and HMDA lending.
- Utilize third-party vendor: The Bank utilizes GeoDataVision to perform analytics to help the Bank determine its performance and analyze results.

COMMUNITY REINVESTMENT ACT PLAN - 2023

Fairfield County Bank, founded in 1871 has been committed to helping build and maintain the economic and social vitality of the communities we serve for 150 years, by offering a comprehensive range of personal and business banking products and services. Fairfield County Bank -continues these efforts to foster economic revitalization and growth including ongoing contact with community development groups, community activists, municipal officials, local business owners and low-and moderate-income members of the community. These efforts are intended to help identify the banking needs of all community residents.

The Bank's current assessment area includes all of the Cities and Towns in Fairfield County Connecticut.

Meeting unmet credit and consumer banking needs in the local community

The Bank provides funding to the Family Loan Program, a division of Catholic Charities of Danbury, of which an Officer of the Bank is a Board member, providing small loans to unbankable individuals so they may purchase or repair a car to get to work, continue their education, or assistance with a security deposit for rental housing. The Bank donates to many community entities for the benefit of all the communities it serves, such as -Near and Far Aid Association, the Center for Empowerment, Star Inc, A Better Chance of Ridgefield, and Housatonic Habitat for Humanity. The Bank maintains a relationship with Bringing Neighborhoods Together (formerly known as Bridgeport Neighborhood Trust), a community group providing extensive consumer support in financial literacy guidance on renting, budgeting, and first-time homebuyer educational support of which the Bank is an active participant as a sponsor or speaker. Additionally, the Banzai! Educational guidance has been provided to numerous elementary and high schools in Fairfield County providing financial education guidance in an interactive video format. The Bank also maintains a close relationship with Housing Development Fund (HDF) which provides:

Distribution of banking services among branches and satellite devices located in low-income neighborhoods.

Fairfield County Bank operates 16 full-service branch offices. The Bank operates eight standalone ATMs throughout Fairfield County. Branch hours of operation are most commonly Monday through Friday, with some branches open Saturdays. Drive-up services are available at all but four branch locations.

Fairfield County Bank offers a comprehensive list of financial services: residential mortgages, home equity, consumer, small business loans, commercial loans, small business banking and business banking services, personal checking, and savings accounts. Investment services offered through Infinex Investment's Inc. are also available to meet individual customer needs through Fairfield County Financial Services.

The Bank is a member of the Visa, CIRRUS, NYCE, and STAR debit card networks, providing customers access to their accounts 24 hours a day, seven days a week, at millions of merchants and thousands of participating ATMs worldwide, including surcharge free ATM access to 55,000 STAR & AllPoint ATMs around the world.

Our online banking and mobile banking solutions provides customers with 24 hour access to their accounts. Online banking functionality enables customers to view accounts and balances, initiate transfers, pay bills, apply for loans, activate and deactivate their debit cards for protection, initiate profile updates, set-up transaction alerts and notifications, initiate stop payments and disputes, receive updates and additional offers with targeted banner communications, contact or message customer service, locate branches and ATMS, and even customize their settings and digital interface. Mobile banking further enables customers to remotely deposit checks, use their digital device for point-of-sale transactions (via mobile wallets including Apple Pay and Samsung Pay), and leverage biometrics for authentication access. Additional online and mobile services include providing customers to credit scores and credit history, including information on how to better manage their credit; ability for customers to aggregate all of their financial services, including non-Fairfield County Bank accounts, to enable comprehensive budgeting and financial management; and access to person-to-person payment with integration of Zelle.

To further support our customers' access to digital solutions, dedicated Electronic Banking call center staff are available during business hours and back up after-hours call center support is provided through our processor, ensuring 24 hour phone access support. The Electronic Banking staff members provide direct support to customers for enrollment, product education, password resets, any issues identification and/or resolutions and any other electronic banking inquiry.

We have also integrated a fraud protection tool, Verafin, financial crime management service developing an Elder Abuse alert to detect when an individual is potentially the victim of financial elder abuse. Most victims of financial elder abuse are elderly individuals or disabled individuals, usually have a fixed income as well as regular monthly/weekly spending. Often, they rely on another family member, friend or hired professional. For example, an elderly person may have some savings, receive monthly pension checks, and over the course of the month make purchases for groceries, medications/healthcare expenses, and perhaps spend some money on gifts for their loved ones. Typically, elderly or disabled individuals don't spend a lot compared to other customers.

One of the strongest indicators of financial elder abuse is seeing increased spending and the customer's account begins to be depleted. To detect elder abuse and increased spending, Verafin looks at things such as: is the account balance decreasing, have new individuals been granted access to the account, have the transactions changed, i.e., transferring money out of the account or using online banking.

All digital services are available via the Internet 24 hours a day seven days a week from anywhere.

Fairfield County Bank is an active member in the communities it serves. The Board of Corporators and Board of Directors of the Bank are comprised of members residing in the communities in which the Bank does business. They represent a broad cross section of the business and professional community. Corporators, Directors, Officers and staff members are involved in on-going efforts to ascertain the needs of the community through contacts with community groups, non-profit housing development corporations, local government officials, real estate brokers and developers.

A CRA Committee comprised of members of the Board of Directors, Senior Management and staff personnel meet regularly throughout the year to review the Bank's CRA objectives and performance.

Information Regarding Branch Offices:

Bridgeport, Danbury, Fairfield, Norwalk and Stamford are the five cities containing low and/or moderate-income census tracts in which the Bank has branch offices.

2022 Census Tract updates, the following branches Tracts have been revised:

| Branch | 2021 Tract | 2022 Tract | 2021 Inc Tract | 2022 Inc Tract |
|----------------------------------|------------|------------|----------------|----------------|
| 255 Tunxis Hill Fairfield CT | 0613.00 | 0613.00 | Moderate | Middle |
| 69 Wall St Norwalk CT | 0437.00 | 0437.00 | Low | Moderate |
| 121 New Canaan Ave Norwalk CT | e 0430.00 | 0430.00 | Upper | Middle |
| 850 E Main St Stamford CT | 0217.00 | 0217.01 | Middle | Low |

Branch Offices Census and Income Tracts:

| 1089 Madison Ave Bridgeport CT | 0722.00 | 0722.00 | Moderate | Moderate |
|--|---------|---------|----------|----------|
| 114 Federal Rd Danbury CT | 2114.00 | 2114.00 | Middle | Middle |
| 714 Post Rd Darien CT | 0302.00 | 0302.00 | Upper | Upper |
| 2000 Post Rd, Suite 103 Fairfield CT | 0616.00 | 0616.00 | Upper | Upper |
| 26 Chestnut Hill Rd Norwalk CT | 0425.00 | 0425.00 | Upper | Upper |
| 150 Danbury Rd Ridgefield CT | 2453.00 | 2453.00 | Upper | Upper |
| 374 Main St Ridgefield CT | 2453.00 | 2453.00 | Upper | Upper |
| 3 Governor St Ridgefield CT | 2453.00 | 2453.00 | Upper | Upper |
| 2 McKinley St Rowayton CT | 0446.00 | 0446.00 | Upper | Upper |
| 190 Weston Rd Weston CT | 0551.00 | 0551.00 | Upper | Upper |
| 20 Compo Rd So Westport CT | 0505.00 | 0505.00 | Upper | Upper |
| 941 Danbury Rd Wilton CT | 0451.02 | 0451.02 | Upper | Upper |
| 190 Old Ridgefield Rd Wilton CT | 0452.00 | 0452.00 | Upper | Upper |

The Bank believes that its reputation for excellent personal customer service, including service to low-and moderate-income individuals and groups will enhance the distribution of its products and services to all members of its communities.

Fairfield County Bank offers banking services on a non-discriminatory basis.

Fairfield County Bank affirmatively solicits credit applications from all segments of its community, including low-and-moderate income neighborhoods. Loan decisions are made in accordance with written policies of the Bank and Secondary Market Investors and are based on an analysis of the lending risk associated with a particular loan type, credit profile, debt-to-income ratios of the applicant, loan-to-value, reserves and other factors. Loans that are declined are reviewed a second time by management and reported monthly to the Board of Directors. Fairfield County Bank will continue to extend credit consistent with safe and sound banking practices and consistent with all provisions of the anti-discrimination laws and Fair Lending regulations.

An internal audit conducted annually ensures that lending personnel are complying with all provisions of the anti-discrimination laws and regulations, including the Equal Credit Opportunity Act, the Fair Housing Act, and the Home Mortgage Disclosure Act. In addition, the Bank performs a self-assessment of CRA performance using both internal and external resources.

Fairfield County Bank's commitment to extend credit for housing, small business and consumer purposes in low-income neighborhoods.

Loan Originators, branch managers and staff personnel are dedicated to providing all customers with the highest level of personal service.

The Bank has an active and successful small business-lending program, with a team of lenders ready to help small and mid-size businesses with a wide range of competitive business loans and deposit services. The Bank has developed a "Why Small business Matters "program Laura to supply more info The Bank is a certified SBA lender, providing borrowers with quick answers to their loan requests.

The Bank participates in government insured, guaranteed, or subsidized loan programs for housing, small business or small farms including:

<u>Mortgage Programs</u>- Fairfield County Bank offers comprehensive home financing options including a variety of mortgage programs targeted to low-and moderate-income individuals. They are as follows:

• Connecticut Housing Finance Authority (CHFA) - CHFA loans have flexible qualifying guidelines with low or DAP assisted down payments fixed rate mortgages.

Housing Development Fund – HDF is a HUD approved housing counseling service offering financial education to first time homebuyers. FCB is a long time sponsor of

HDF's Smartmove program which offers provides both financial education and postclosing counseling to support first time homebuyers with purchasing homes. Qualified borrowers receive up to 25% in downpayment and closing cost in the form of a fixed rate second mortgage.

- **First-Time Home Buyer Programs** FCB offers loan programs for first-time buyers with fixed or adjustable-rate mortgages and **reduced rate and/or closing fees** for purchase of primary residence in our low and-moderate income census tract areas.
- Closing Costs Credit Within our Assessment Area, the bank offers a \$1,000 closing cost credit for borrowers purchasing or refinancing properties in low or moderate-income census tracks as well as 1/8% interest rate reduction for portfolio mortgages.
- Fannie Mae's HomeReady Program for qualified applicants, both First Time Homebuyers and Refinancing, this program may provide reduced rates or lower Private Mortgage Insurance for loan-to-values over 90.00% to 97%.
- The Bank also has relationships with other Investors to provide the widest possible Home financing options to our clients.
- **Down payment assistance programs** with CHFA/DAP, Housing Development Fund Smart Move programs at below market rates and up to 105% Combined Loan-to-Value financing.

In addition, we offer:

- Fixed Rate Mortgages
- Adjustable-Rate Mortgages
- Jumbo Mortgages
- Investment Property Mortgages
- Home Equity Line of Credit Mortgages

Business Loan Programs

- Small Business Loan or Line of Credit This business credit product is available specifically for smaller businesses with credit needs of up to \$250,000.
- **SBA Lender** The Bank offers SBA Loan products to help small business get started, expand or to take advantage of special opportunities. FCB continues to participate in SBA programs that maintain employment stability and economic expansion such as the Paycheck Protection Program.

- **CDA Loans** The Bank participates in Connecticut's Innovations (CDA) loan program to help businesses prosper and grow.
- **Commercial Term Loans** For facility expansion, equipment purchase, working capital or other growth plans that require significant financing, a term loan can provide the capital need with an extended period of payment.
- **Commercial Revolving Lines of Credit -** A Line of Credit from Fairfield County bank helps assure business liquidity.
- Commercial Construction Loans We offer construction loans to facilitate various types of construction projects including single family, speculative, and contract home construction, multi-family, condominiums and townhouses, land development, commercial real estate, and residential subdivisions.
- **Commercial Mortgages** Permanent and construction/permanent loans are available to help acquire, build, renovate or expand commercial property.
- **Business Overdraft Protection -** an Overdraft Protection Line of Credit.

<u>Consumer Loans</u> – The Bank offers a full range of secured and unsecured loans for individuals.

- Home Improvement Loans
- Personal Loans
- Overdraft Protection
- Secured Passbook/CD Loans

Describe the activities the Bank currently conducts and proposes to conduct in the future to ascertain the continuing credit needs of the community, including the efforts to communicate with members of the community regarding the services provided.

Fairfield County Bank has a strong commitment to extend credit to all members of the community, including low-and moderate-income residents and neighborhoods. The Bank has a marketing budget that includes programs to inform all segments of the community of the financial products and services offered, including those that have been developed to address identified credit needs.

We promote our CRA events and services in our relationships with numerous groups - such as Junior Achievement, the Family and Children's Agency, the Center for Empowerment, previously known as the Women's Center of Greater Danbury, and the Housatonic Community College Foundation, providing CRA qualified and personal volunteer services.

The Bank may periodically place advertisements describing its services to local radio stations, area cable TV stations, mailer brochures, social network platforms, and its website to advertise products throughout its market area.

Describe marketing and special credit-related programs that the Bank has established and proposes to establish in the future to make members of the community aware of the credit services offered.

- In addition to traditional forms of marketing, the Bank directs first-time homebuyers to CHFA and Housing Development Fund for pre-purchase counseling.
- The Bank provides support by our Mortgage Loan Originators as presenters via Zoom classes First Time Homebuyer Seminars with staff and their community participants from the former Bridgeport Neighborhood Trust, now known as Building Neighborhoods Together. Subsequent interim financial educational seminars also hosted by BNT have been sponsored and/or participated by the Banks Loan Originators. Additionally, a member of our Insurance Services division provided seminars on auto and renter insurance guidance to BNT's clients as part of their financial educational instructional events and has continued to provide support via Zoom sessions.
- The Bank supports the Family Loan Board, a division of Catholic Charities of Bridgeport. A staff member is on the Board. Family Loan Board provides low and moderate-income families with small dollar and low interest rate loans toward purchasing a vehicle allowing them to continue to work, automotive repairs, and Security Deposits toward rentals.
- Fairfield County Bank launched an online financial wellness program powered by Banzai in 2021. The Bank sponsors 37 schools throughout Fairfield County. Eighteen of the sponsored schools have enrolled in the program in 2022. The school districts include Bridgeport, Danbury, Darien, Norwalk, Regional School District 09, Ridgefield, and Stamford. Six schools including four middle and two elementary are located in Bridgeport, three schools including two elementary and one middle are located in Danbury, one high school in Darien, two elementary schools located in Norwalk, one high school located in Redding, one high school located in Ridgefield, three schools including one elementary, one middle, and one high located in Stamford and one high school located in Weston. The program consists of an online financial wellness program teaching real-world personal finance and is designed to help students navigate financial dilemmas with real-life scenarios.

Describe the manner in which members of the governing board of the Bank participate in formulating policies and reviewing performance with respect to meeting the banking needs of all community residents.

The Board of Directors appoints a CRA Officer annually. The Board reviews our CRA Policy and current CRA Plan, at least annually and formally adopts it. It also stays informed of our CRA performance through periodic evaluation of internal and agency examination reports. The Board will hold Bank personnel accountable for the Bank's

CRA performance. The CRA Officer will report on CRA performance and community development activities to the Board of Directors periodically.

Address the bank's participation, including investments, in local community development and redevelopment projects or programs.

The Bank is an active supporter of the Housing Development Fund of Lower Fairfield County for the Smart Move program. This program provides down payment assistance to first-time homebuyers at reduced interest rates and requires mortgage financial educational training prior to home purchase.

The Bank has been an active CHFA lender for decades. This organization provides First Time Homebuyer preferred financing throughout Connecticut, requiring mortgage financial education as a requirement to approval. Loans are in collaboration with Fannie and Freddie programs for qualification purposes and can be offered with the Housing Development Fund Smartmove Second Mortgage Program for qualified Borrowers. In 2022 Fairfield County Bank was one of four Lenders providing financing to a new Community Land Trust 23-unit Condominium Project for the very low-income first time homebuyers who completed HDF's counseling and education course. Six loans were delivered to CHFA with three loans retained for our portfolio. The CRA Committee supported an increased incentive of an 1/8 % rate reduction below CHFA's interest rate for the portfolio loans. All nine loans received our Lender Credit of \$1000 toward their closing costs.

We have approved and are in the process of joining the current Multi Family Consortium which runs through June 30, 2023. We have requested inclusion in the upcoming Multi Family Consortium that commences on July 2, 2023.

In 2017, the Bank established a relationship with CRA Partners, a national organization powered by the Senior Housing Crime Prevention Foundation (SHCPF) that guarantees banks federally mandated CRA credit through the operation of the turnkey Senior Crimestoppers program providing safe and secure living environments for our nations low to moderate income seniors with a nationwide crime prevention program educating and safeguarding against theft, abuse and neglect. Senior Crimestoppers is funded exclusively by the banking industry in 43 states.

Through the partnership, Fairfield County Bank provided a loan of \$1,000,000.00 to CRA Partners which supports the Senior Crimestoppers program to senior Housing facilities, HUD communities, and state veteran's homes. The loan has been renewed in August 2021. The Bank has further invested \$2,000,0000 in 2021 for a total of \$3,000,000 and has added two additional HUD assisted properties for sponsorship with SHCPF.

The Bank has initiated an internal "Lunch and Learn", a strategic initiative in which a group of bi-lingual branch employees will undergo an in-depth training program in Residential Lending lead by Donna Chillemi, AVP and Underwriting Manager of the

Residential Lending Dept. Those that show an aptitude to discuss and originate mortgage loans will become NMLS certified and paired with Retail Lending Originators to support them in easing the lending questions and process with Borrowers in their preferred language. Additionally, the Branch personnel involved can further our involvement in community groups and neighborhood associations to bring the full scope of the Banks services, in addition to homeownership, to a wider network in Fairfield County.

Fairfield County Bank donates to many worthwhile entities for the benefit of all the communities it serves such as Ability Beyond Disability, Ann's Place, RVNA Health, and the Maritime Aquarium.

The Bank's Board and employees proudly contribute, support, and serve on numerous community organizations in Fairfield County inclusive of Ridgefield Fresh Air Fund, Western Connecticut Score, Habitat for Humanity, Women's Center of Greater Danbury and Catholic Charities Family Loan Board.

We will continue to respond to the needs of the communities we serve.

FCB CRA Plan 03 2023